

THE OFFICIAL VOICE OF THE NORTHERN IRELAND FEDERATION OF CLUBS

Club Review

VOLUME 25 - Issue 7, 2012



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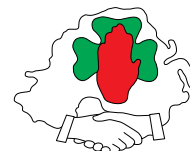
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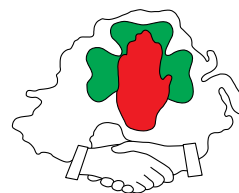


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Minutes of the executive meeting

Held in the Whitehouse W.M.C., Newtownabbey, on Saturday 13th October 2012



The Chairman, John Davidson, opened the meeting, following which the Secretary, Bob McGlone, read the minutes of the September executive committee meeting held in Harland & Wolff Welders F.S.C. The minutes were subsequently proposed and seconded by Tommy McMinin and Gerry Gallagher as a true record.

The Chairman proceeded to cover queries received via the helplines. Some of these queries covered promoting respective clubs with signage positioned outside club building but nevertheless on their own property.

A legal matter pertaining to a club was discussed as a means of informing those present of the complexities of running a club in the modern era. It should be noted that the club constitution secures the means by which a club can be administered, therefore clubs should ensure that their constitution/rulebook is fit for purpose.

Details of the Linneweber 2 case were discussed with details of the means of appeal being provided to those present. The advantages of utilising the services of the Federation accountant Lawrence Shearer for this particular issue was underlined.

Continuing, the Chairman covered details of legislation being enacted by the Minister, Nelson McCausland MLA, which will see some drink promotions being banned - such as paying an amount for unlimited amounts of alcohol.

An extensive discussion took place on the 'HIS' Solar Panel scheme. As one would expect, this will be referred to the Federation solicitor Shean Dickson Merrick for scrutiny in order to protect the interests of member clubs.

A financial report was read by Treasurer Davy Larmour, which was proposed and seconded by Jim McCaul and Raymond Connor as a true record.

The new distribution of Diageo products was discussed at some length with an endorsement of the companies we met and an agreement by the executive committee that clubs are best advised to open accounts with all those suppliers with which we have an association.

Other club queries were discussed which included a number of legal matters. Thankfully the Federation was able to resolve the queries.

It was suggested that we construct a list of member club contact numbers and email addresses, with area delegates obtaining the relative information from clubs in their respective areas. The PRO, Harry Beckinsale and North West representative Gerry Gallagher, suggested working to construct the email and telephone contact details of the major sporting bodies, something which will be very helpful when providing updates to our member clubs. Gerry Gallagher raised a matter relating to a club in his area who were seeking an opinion on how to satisfactorily resolve an

important issue. Gerry provided a comprehensive report on the matter to ascertain the best way forward for the club. Assistant Federation Chairman, Brian McCartney, provided an opinion based on his experience and knowledge of a similar situation, following which the discussion opened out to the full Executive. The Chairman advised caution on how to progress advice on the matter. It is important to recognise that the Federation do not become involved in the internal affairs of a club unless invited to do so, an undertaking which was established when the Federation was formed and which remains to the present day.

It was the matter of general discussion that all clubs, particularly those with associated sports teams, are mindful of the present economic climate which has seen various clubs placed under severe financial pressures.

This concluded matters following which the Chairman closed the meeting by thanking Mr Pat Quinn of P&F Amusements and the Management Committee of Whitehouse WMC. for affording their facilities and the hospitality provided prior to and following the meeting.

Bob McGlone, Secretary

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Federation attend CORCA meeting

Hosted by the Fly Fishers' Club, Brook Street, London,
on Wednesday 24th October 2012



N.I.F.C. Chairman, John Davidson (right), pictured with Paul Varney, Secretary, Fly Fishers' Club, at the recent CORCA meeting.

The Chairman, Philip Smith, opened the meeting following which the Secretary read the minutes of the previous meeting held at the CIU's London HQ at Highbury on Wednesday 16th May 2012.

The Chairman then tabled the UK Club Sky package, which is similar to our own, although in most cases more expensive. Other digital providers were mentioned who offer a service much more affordable but which of course are illegal. The said package discussed claims to be via Sky Ireland. We will of course monitor the situation closely.

Machine Gaming Duty (MGD) which clubs should be registered for by 1st November 2012 and comes into operation in February 2013 was discussed in some detail. Club Review has already published information on the new duty which is viewed as being beneficial for clubs.

The Police Reform and Social Responsibility Act 2011 was next on the agenda although it does not impact on Northern Ireland.

Another subject raised specifically in regard to the mainland was tied



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arrangements under Section 63 LA 2003, this was discussed briefly but understandably with no input on behalf of the Northern Ireland Federation of Clubs.

Corporation Tax in Mutual Trading Clubs was discussed in some detail having been raised for discussion by Phil Wakeman of the Royal British Legion. This obviously related to the way in which their clubs are structured. Phil Wakeman and Shaun Scofield were both in attendance to represent the RBL at the meeting, both of which we will be meeting up with in Belfast in early November.

HMRC Real Time information was discussed which entails entering online information. However, due to the complexities of this it was proposed to move this to be included on the agenda of the next CORCA meeting which will possibly be in February at CIU HQ in London.

In conclusion, the final item to be discussed was the consultation document on amendments to N.I. Licensing Legislation. The N.I. Federation of Clubs Chairman, John Davidson, provided an overview of the amendments we seek which would assist clubs in these difficult economic times.

Also included in our input at the meeting were details of possible changes to the way in which PRS and PPL may be charged in future and an improvement in the costing structure of the Club Sky package.

At this point the CORCA Chairman Philip Smith, closed the meeting.

Read your policy conditions

Whether you're a customer of Rollins Insurance Brokers or not, there are some key areas where all policies tend to have requirements - and if you ignore these, you run the significant risk of coming unstuck. You won't want to be the committee member at fault if a claim isn't paid because someone didn't check the policy.

Let's start with money risks

You need to be aware of key conditions and cash carrying conditions in particular. Your policy may well require you to keep safe keys off the premises outside business hours, and on the person of a responsible staff member during business hours - claims for "distraction" type deceptions are on the increase, and if the safe is left open, or the keys are left in a drawer at the time, you may well find you will not be paid.

Another concern is cash carrying - your policy will definitely stipulate how many people are needed to accompany money to the bank - different amounts need different numbers of people, and these days you will be lucky if you are paid at all if you break these rules.

Policies often require you to check for waste smoking materials and ensure ashtray contents are removed from the premises overnight. Smoking indoors has been banned for some time, but some people flout the law, and will carelessly discard lit cigarettes in their haste to do so without detection. Outdoor smoking areas still generate waste that needs to be disposed of responsibly, and in accordance with policy conditions.

Thieves still attack social clubs by disabling alarms during opening hours (usually by removing a door contact) in the hope your last staff member will leave the alarm unset overnight. This is a breach of conditions under most club policies, which generally require you to arrange overnight cover if the alarm will not fully set. Make everyone aware that you cannot simply press "set" and jump in the waiting taxi. Alarms usually give you audio or visual alerts that all is not well, and you must look/listen out for these.

Felt roof conditions often apply to club policies, because of the notoriously unreliable nature of this method of construction, and their frequent use in club buildings. You may have to show

that the roof was inspected by a roofer in the summer, for example, to be covered for leaks in the winter.

Finally fireworks and other events - make sure your policy covers you for the events you are planning - common exclusions/limitations relate to bouncy castles, mechanical devices ("bucking broncos", for example) and firework displays. You will have to fund your own representation and pay damages from club funds if you get a claim having proceeded with an event without checking if it is covered - check with your broker if in any doubt!

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If trouble looms take action without delay

Only clubs that have suffered disaster, often financial, realise the impact that it has on the morale of club members and the running, and possible survival, of the business. For that reason, club officials should be on constant guard for the unexpected to engulf them without warning.

But, sometimes it is not without warning. Perhaps a committee member, or other officer, has an inkling that something is going wrong, something perhaps, is not quite right.

In a club that is run, essentially, on mutual trust, it is difficult to express that 'inkling' without causing offence and, sometimes, accusations of 'trouble making'. In these difficult times club

officials must have the strength to deal with these situations.

With money tight, and turnovers taking a hit, it is easy for things to slip. Employment rules, tax rules, health and safety, business rates, entertainment decisions, how to make the best use of your club premises. Sometimes these are too big for the present day membership; and sometimes they are out of date and getting unattractive and uninviting. Problems can sometimes appear overwhelming, with officials at their wits' end to know which way to turn.

Do not think you are an isolated case. Today's economic difficulties, and political upheavals, have put strains

on clubs which have not been known before.

The essential message of this article, to all club officials facing a difficult road ahead is, "Do not despair". Always remember that help is just a phone call away. A call to the Northern Ireland Federation of Clubs will mean that a sympathetic ear is always available and, more importantly, sound advice will be on offer to help you remedy your club's problem.

The NIFC has a wealth of experience on most of the problems that clubs encounter. If even deeper knowledge is needed the Federation has access to a wide-range of outside experts who can assist, whatever the problem.

If you think something may be going wrong don't just hope it will go away or, in self-confident mood, believe you can deal with it yourself, get in touch with **YOUR Federation the NIFC.**

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Staff references, if given, must be both fair and accurate

A club is not normally compelled to provide a reference but if it does it must be true, accurate and fair.

The reference must not give an unfair or misleading impression overall, even if its discrete components are factually correct. A club will not be liable for references that are not comprehensive unless the omission of the information has the effect of giving a misleading impression of the staff member. If the club decides they will provide a reference, ensure the individual's manager, normally the secretary, prepares it and that they in turn have been trained in preparing references and have all the relevant information regarding the individual. References should be addressed to a named person rather than "to whom it may concern".

The club's exposure

The club has a duty not to make defamatory comments or those which amount to malicious falsehood. There is no liability for libel provided the club believes the information in the reference is correct and is given without malice though disclosure of spent criminal convictions should be avoided. A disclaimer should be included but may be void unless it satisfies the test of "reasonableness" (section 2 *Unfair Contract Terms Act*).

It is generally thought that liability cannot be excluded for mis-statement of facts which are normally in a club's knowledge (*performance, disciplinary record, etc*). However, a disclaimer in relation to an opinion on the

employee's suitability for a particular job may be reasonable. A clause excluding liability for negligence must be carefully worded and brought to the attention of the member of staff before the reference is given.

Refusal to provide a reference

Clubs can refuse to provide a reference unless an express or implied contractual term has arisen that the club will provide one. An implied contractual term will arise if it is normal practice in the type of work covered by the staff member's contract for a reference to be given, and it would be unreasonable to expect a new employer to take on the employee without a reference. Morally clubs have an obligation to provide references, so you should do so unless you have a good reason not to. In some circumstances it may even be classed as discriminatory on grounds of sex, age, race, sexual orientation, religion or disability to refuse to give a reference.

A negligence claim could theoretically be made by a new employer if the previous employer failed to give a reference thereby concealing something serious which ultimately causes the new employer loss.

Bare minimum references

It is increasingly common for clubs to have a policy of providing a bare minimum reference. If this strategy is adopted it should ideally:

- be communicated to all staff at the outset of the relationship.
- be applied uniformly to all staff.

- not be used as a means of concealing something serious.

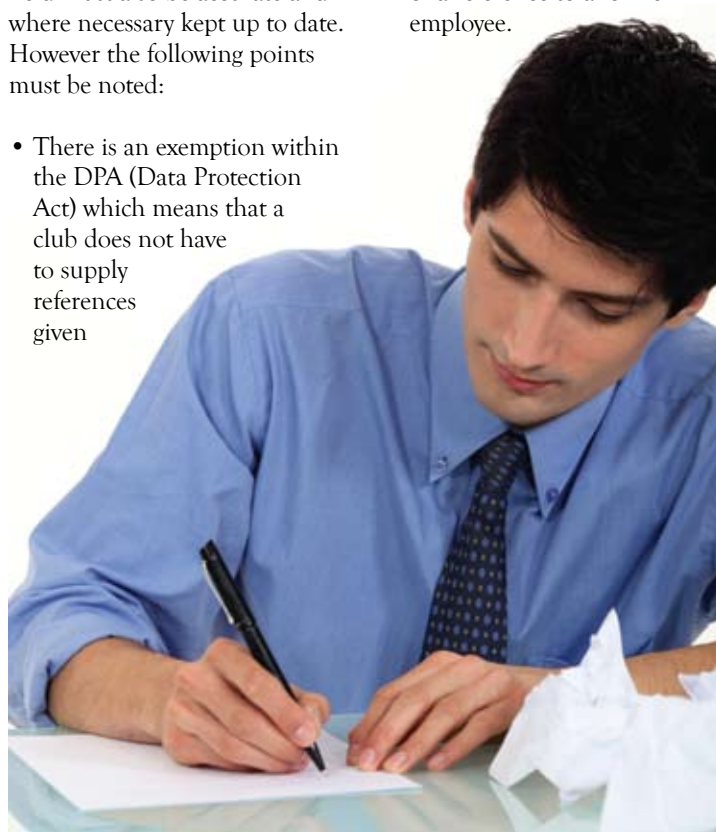
References given by a club

A worker has the basic right, on request, to be supplied with information constituting any personal data held by a former employer. Any personal data held must also be accurate and where necessary kept up to date. However the following points must be noted:

- There is an exemption within the DPA (Data Protection Act) which means that a club does not have to supply references given

in confidence which it has written relating to education, training or employment.

- Despite the exemption a club may choose to provide a copy of a reference which is factual in nature.
- It is not, therefore, obligatory for a club to supply a copy of a reference to a former employee.



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Questions & Answers

Q. We had an incident inside the club and as a result the police were called. After taking statements from the parties involved the police have decided to take no action. Several members of the committee feel that the member involved should face a disciplinary hearing; can we take disciplinary

action against a member if the police have already decided that they will not prosecute the member?

A. The committee are not bound by the decision of the police not to prosecute. The police base a decision to prosecute or not to prosecute on a number of factors and a decision not to prosecute does not necessarily mean that the person is not guilty of the allegation. The committee can hold a disciplinary meeting and review the allegations and make their own decision regarding what, if any, action is required under the terms of the club's rules.

Q. Could you let us know if it is normal for a club's steward to attend a committee meeting? We are in the process of

recruiting a new steward and wish to clarify our operating procedures.

A. The question you raise is really a policy decision which should be taken by a club's committee and, as such, there is no absolute right or wrong answer.

There will be some clubs where the steward never, or very rarely, attends a committee meeting and there will be other clubs where the steward attends a specific portion of a committee meeting to give an update on his activities and answer any questions which are raised and will then leave before the committee resumes the meeting and discusses the rest of the agenda without the steward present.

Clearly, in the above cases, there will be times when it is inappropriate for the steward to remain in the committee meeting when specific subjects are discussed and during these discussions the steward should leave the committee meeting. Ultimately though, it is for the committee to determine if the steward should attend the committee meeting and, if so, if he should attend for the entire meeting or just a specific part of the meeting. The steward cannot attend a committee meeting without the consent of the committee and when requested to leave a meeting the steward must immediately exit.

Q. We recently had a disciplinary meeting with an employee and the committee decided not to take any formal action against the employee due primarily to the employee's own testimony. It now appears that the employee may have misled the committee. Can you advise us how to proceed?

A. If it is found that an employee has directly lied to or misled the disciplinary panel then this is clearly a serious matter. I suggest that the committee invite this employee to a further disciplinary meeting to consider this new evidence.

Depending on the answers of the employee in response to the allegation that they lied to or misled the disciplinary panel then the committee may decide that further disciplinary measures should be taken against the employee. This could be in the form of a final written warning or dismissal if the committee considers that the employee's conduct is serious enough to justify gross misconduct.

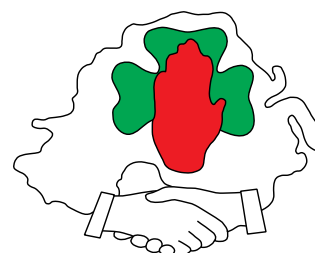
Q. Is there a time frame in which our club has to register for MGD?


A. Yes, if your club is due to be liable for MGD then you must register by the 31st December 2012. You can choose to register online or you can print off a paper registration form from the internet. If you do not have internet access then your machine supplier should be able to provide you with a paper registration form.

If you have any questions you would like answered then please send them to:

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First-aid 'essential' in the workplace

First-aid - it doesn't take long to learn, but it can help to save lives. According to the Health & Safety Executive for Northern Ireland (HSENI), such skills are vital in the workplace. For employers - who are responsible for making sure their staff receive immediate attention if taken ill or injured in the workplace - knowing the correct thing to do at the time is crucial.

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"First-aid is a vitally important skill to learn," says Dr Delia Skan, head of the Employment Medical Advisory Service at HSENI. "By performing simple procedures and following certain guidelines, it may be possible to save lives by giving basic treatment until professional help arrives.

"Remember, too, that practice makes perfect. In an emergency, there's no time to read instructions. If you're aware of the basic procedures and familiarize yourself with them regularly, it will help you respond quickly and safely."

First-aid at work covers the arrangements that need to be made to manage injuries or illness suffered in the workplace. It doesn't matter whether the illness or injury is caused by work - what's important is that lives can be saved and minor injuries prevented from becoming serious by the prompt intervention of a trained first-aider.

All employers, including those who employ fewer than five

employees and self-employed people, have duties under the Health and Safety (First Aid) Regulations (Northern Ireland) 1982. These regulations are supported by an Approved Code of Practice and guidance which aims to help employers understand and comply with the regulations and which offers practical advice.

If you are an employer, you are responsible for making sure that your employees receive immediate attention if they are taken ill or are injured at work. Your arrangements will depend on the particular circumstances in your workplace and the outcomes of your first-aid needs assessment.

Consider the following:

- the nature of the work and workplace hazards and risks
- the size of the organisation
- the nature of the workforce
- the organisation's history of accidents
- the working arrangements ie. needs of travelling, remote, shift and lone workers and leave and other absences of first-aiders and appointed persons
- first-aid provision for non-employees

Most small, low-risk workplaces need only a first-aid box and a person appointed to take charge of first aid arrangements such as calling the emergency services and stocking the first-aid box. The appointed person does not need specific first-aid training.



You must also provide all your employees with details of the first-aid arrangements. If your workplace has more significant health and safety risks - for example, if you use machinery or hazardous materials, you're more likely to need a trained first-aider. Dr Delia Skan, head of the Employment Medical Advisory Service at HSENI said, "Proper first-aid arrangements benefit employers and employees and first-aid skills

learnt at work can be used in many domestic and community settings. These skills are readily learnt and are within many peoples capabilities".

For further information on first-aid at work visit
www.hseni.gov.uk
or call 028 9034 7487.

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Training - it could save lives in your club

Awareness is growing of the importance of basic first-aid both at home and in the workplace.

Skills such as cardio pulmonary resuscitation (CPR,) learnt as a part of first aid at work courses, are also useful in many non work situations.

First-aiders in the workplace should have a valid certificate of competence in either First-Aid at Work (FAW) or Emergency First-Aid at Work (EFAW).

First-Aid at Work (FAW) training is more comprehensive and includes the elements of emergency first-aid whilst also equipping the first-aiders to apply first-aid to a range of specific injuries and illnesses.

Emergency First-Aid at Work (EFAW) training enables a first-aiders to give emergency first-aid to someone who is injured or becomes ill while at work. HSENI implements an approval system for training organisations providing FAW and EFAW training and provides a list of approved training organisations on its website www.hseni.gov.uk

Recognised awarding bodies of the Office of Qualification and Examinations Regulations (Ofqual) can award certificates of competence in EFAW and these too are listed on HSENI's website.

Employers should periodically review their first-aid needs, particularly after any incidents



or operational changes, to ensure provision remains appropriate. To help with this process, it is recommended that

a record is kept of the incidents dealt with by first-aiders and appointed persons.

Essential employer checklist

Employers should, as a minimum, ensure they have the following:

A suitably stocked first-aid box - Once an assessment of first-aid needs has been carried out, the findings can be used to decide what first-aid equipment should be provided in the workplace. The minimum requirement is a suitably stocked first-aid box. The assessment may indicate that additional materials and equipment are required such as scissors, adhesive tape, disposable aprons and individually wrapped, moist wipes. They may be put in the first-aid box or stored separately.

An appointed person to take charge of first-aid arrangements - If a business decides a first-aiders is not required in the workplace, a person should be appointed to take charge of the first-aid arrangements including looking after the first aid equipment and facilities and calling the emergency services when required.

Information for all employees giving details of first-aid arrangements - All employees need to understand the first-aid arrangements in the case of an emergency and have information on who to contact and the location of first-aid boxes and facilities. Employers should ensure that appropriate systems are in place to inform employees. In many cases these will take the form of a notice on display as well as information provided at induction training and updates.

Leave/cover - It is essential that adequate provision is made at all times when people are at work, and there is sufficient cover for shifts. Employers therefore need to ensure there is cover for annual leave and other planned absences of first-aiders or appointed persons. Employers should also consider what cover is needed for unplanned and exceptional absences such as sick leave or special leave due to bereavement.

What about first-aid for members of the public? - These regulations do not oblige employers to provide first-aid for anyone other than their own employees. Many organisations such as schools, places of entertainment, fairgrounds and shops decide to provide a service for others and it is strongly recommended that employers include non-employees in their assessment of first-aid needs and make provision for them. They should also check that their liability insurance covers all the activities of first-aiders and ensure that the level of provision for employees does not fall below the regulatory standard and that for non-employees, the level of provision complies with other relevant legislative requirements.

Records - Employers usually provide first-aiders and appointed persons with a book in which to record incidents they attend. This should be kept in accordance with the requirements of the Data Protection Act 1998. This information can help the employer identify accident trends and possible areas for improvement in the control of health and safety risks. It can be used for reference in future "first-aid needs assessments". These records may also be helpful for insurance and investigative purposes.

First-aid box essentials

There is no mandatory list of items to put in a first-aid box, and the contents of your box will depend on what you assess your company's needs to be.

As a guide, a minimum stock of first-aid items might be:

- a leaflet giving general guidance on first-aid (e.g. HSE's leaflet: Basic advice on first-aid at work)
- 20 individually wrapped sterile plasters (assorted sizes), appropriate to the type of work
- two sterile eye pads
- four individually wrapped triangular bandages, preferably sterile
- Six safety pins
- two large, individually wrapped, sterile, unmedicated wound dressings

- six medium-sized, individually wrapped, sterile, unmedicated wound dressings
- a pair of disposable gloves

Tablets and medicines should not be kept in the first-aid box and cannot be administered by workplace first-aiders.

Location of the first-aid box

Each work-site should have at least one first-aid box. It should be prominent and easily accessible. Ideally it should be near a sink or washbasin. Make sure employees know where it is. Put up signs to direct employees to the first-aid box and to other items of medical equipment.

Access to the first-aid box

Access to the first-aid box should normally be through the first-



aider or an appointed person. The contents should usually only be used by those trained in giving first aid. In the absence of these people, employees should still be able to use the materials within the box.

How often should the contents of first-aid boxes be replaced?

Although there is no specified review timetable, many items,


particularly sterile ones, are marked with expiry dates. They should be replaced by the dates given and expired items disposed of safely. For non-sterile items without dates, it is a matter of judgement, based on whether they are fit for purpose.

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HiS Solutions have a great scheme to help all home owners, clubs and groups generate their own electricity cleanly and efficiently...

AND ABSOLUTELY FREE!

HiS Solutions, a local company based in Belfast (and ROI) have introduced a unique renewable energy scheme, which offers all home owners, clubs and groups an opportunity to save money on electricity **AND** to secure a free electricity supply.

The scheme is based on the installation of Solar Photovoltaic (PV) panels on the roof or roofs of your buildings which could provide up to 50% or more of your electricity needs.

The PV panels generate electricity by trapping and transforming the sun's rays (even on dull days) which is stored in the panels' cells and then delivered to your club's facilities as and when you need it, **12 months a year... absolutely free.**

And... The installation of the PV panels is also...

Absolutely free!

- **What savings can be made?**

A typical domestic system is likely to give a saving of £459 per annum based on using only 50% of the electricity generated. Commercial systems on club roofs could generate savings of £3,000 per annum which, given the projected increase in electricity rates, **could save your**

club more than £100,000 over the next 20 years.

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- **What's involved?**

HiS Solutions, working in partnership with Soventix, the global energy company, will install your panels under a new grant scheme which government hopes will help Northern Ireland homes and businesses comply with international renewable energy targets.

Firstly an HiS Solutions surveyor will visit your premises to assess the suitability and size of the installation. Installations

are usually attached onto the roof.

- **Who will install my Solar panels?**

HiS Solutions has over 20 years of experience during which time we have overseen the delivery of communications, energy and environmental services into over 1 million homes throughout the United Kingdom.

"Since we had PV panels installed by HiS we have noticed a marked decrease in our electricity bills... The savings have been really tremendous..."

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Profits on tap with Jägermeister!

Today, Jägermeister is one of the fastest growing shot brands. It's unique, it's cool and it's the ICE COLD 'in' drink. The history of Jägermeister is distinguished by pride in the unique taste coupled with respect for traditional craftsmanship.

The secret of success is the unique character of Jägermeister that provides an unforgettable experience, glass after glass.

- Always SERVE ICE COLD
- Eighth biggest spirit brand in the world (Impact 2011)
- Biggest selling liqueur brand in the world (Impact 2011)
- Fastest growing shot brand throughout the UK (CGA, 2010)

The unique Jägermeister Tap Machine dispenses a shot at -18C (colder than ice) and can increase your profits five fold. James E.

McCabe Ltd is offering one lucky Club the opportunity to win a Jägermeister Tap Machine worth £249! Simply buy one case of Jägermeister 70cl from McCabe's for your chance to enter our draw!

For more information call your James E. McCabe Sales Representative or Telesales Staff Tel: 028 38 333102.



Famous for a reason

There are many reasons why the brand earns its "Famous" title! The care and craftsmanship of the team of expert whisky-makers behind the brand is vital to consistently achieving its premium flavour and quality from cask to glass.

The recipe behind The Famous Grouse remains a closely-guarded secret. We continue to use more ex-sherry casks than anyone else in the business of Scotch whisky. These casks cost 10 times more than bourbon casks and gives a smoother more rounded taste.

The Famous Grouse icon has also become 'famous' since first appearing in our advertising in the autumn of 1995. Since then, over 30 adverts have been produced and aired in at least

10 countries. Our TV advertising is so popular that every Christmas our UK TV ads receive fan mail!

The Black Grouse is characteristic of the Famous Grouse but with a noteworthy difference in taste. The addition of peated malts gives the whisky a smokier, deeper flavour. Part of the family...but a different breed altogether!

For more information call your James E. McCabe Sales Representative or Telesales Staff Tel: 028 38 333102.



Jägermeister Tap Machine up for grabs with McCabe's

Jägermeister has a slimline version of the famous liqueur dispensing gadget the TAP MACHINE.

Clubs short on space can now fit the re-designed, sleeker version of the Jägermeister tap machine behind their bars. The tap machine, which dispenses the liqueur brand at sub-zero temperatures (-18°C) has its' owners experiencing a three-fold increase in sales of the liqueur.**

** (CGA 2010)



ONE LUCKY CUSTOMER HAS THE OPPORTUNITY TO WIN A JÄGERMEISTER TAP MACHINE WORTH £249

Simply buy 1 case of Jägermeister 70cl from James E. McCabe and you will be automatically entered into a free draw for the chance to win a Jägermeister tap machine for your club.



TERMS & CONDITIONS: 1. The competition is open to customers aged 18 years and over except employees of McCabe's and associated companies. 2. No cash alternative is available. 3. Closing date for entries is 30th November 2012. The judges decision is final. 4. The winner will be notified within 7 days of the draw. 5. Only one entry per club.

New WKD Cocktail-Kettles

WKD, the UK's best-selling ready to drink (RTD) brand, is making eye-catching, kettle-shaped cocktail pitchers available to on-trade customers. The innovative 'Cocktail-Kettles' are set to provide a real talk-about factor amongst consumers and build sales for stockists.

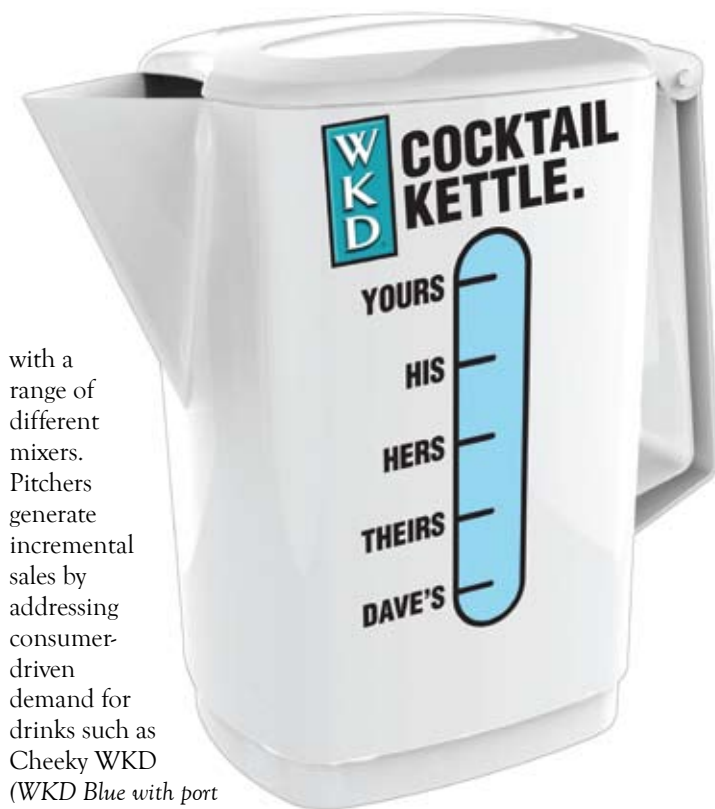
Tens of thousands of the jug-style kettles will generate theatre in outlets and deliver a 'wow' factor for club/pub-goers. With a two pint capacity, plus room for plenty of ice, the impactful cocktail-kettles are perfect for sharing WKD cocktails amongst groups of friends.

In deference to the brand's original variant, WKD Iron Brew, the kettles are wittily marked with a 'Fancy a Brew?'

slogan. Humorous pouring suggestions are calibrated and marked as Yours/His/Hers/Theirs/Dave's.

WKD has a strong track-record of innovative on-trade activity which supports stockists, and the kettles are set to continue this successful trend. In-outlet point of sale items, such as hanging kettle-shaped mobiles and bar-runners, will highlight the activity, raise awareness and build sales.

With one in five outlets in the UK now serving cocktails, there is plenty of scope for the kettles to make an impact. Pitchers of WKD cocktails are a huge opportunity for stockists. They are extremely popular and allow consumers to experience WKD



with a range of different mixers. Pitchers generate incremental sales by addressing consumer-driven demand for drinks such as Cheeky WKD (WKD Blue with port and lemonade). WKD cocktail pitchers are all about socialising and sharing with friends and, topped up with plenty of ice and mixers, they offer a refreshing, alternative way to serve Britain's leading RTD brand and boost sales.

Debs Carter, Marketing Director for WKD, said, "The cocktail-kettles are really wowing consumers. The fun design stands out strongly in the on-trade environment and gives an element of intrigue

to help generate incremental sales for stockists. We're always striving to create traffic-building activities which engage with consumers and drive sales.

With our new kettles we think we're delivering a stand-out activity which generates the kind of unique in-outlet theatre that can't be re-created at home, and bringing a whole new dimension to serving pitchers of cocktails," Carter concludes.



Cash on tap...

What is it that keeps members in YOUR Club?
The great company? The warm, friendly atmosphere? The tasty menu? The well-stocked bar? The best entertainment?

Each of your members will have a different reason for enjoying a night at the club. But they do all need one thing in common. Cash. They won't be doing anything without it. Make sure they have easy access to their money and you will keep your members and their cash in your Club.

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Some 'Berry' good news from Magners!

Magners, Northern Ireland's Number 1 cider brand, has launched Magners Berry – a refreshing mix of natural orchard fruits including strawberries, blackcurrants and raspberries blended with Magners pear cider.

The new variant, which is the first fruit flavoured cider within Magners' core range, takes advantage of the growing flavoured cider segment, which is up in value sales year on year.

The launch of Magners Berry will benefit from increased interest in the brand created by the recent Magners 'Made In The Dark' campaign, focusing on the importance of darkness to the Magners production process in Clonmel, Co. Tipperary.

Innovation Marketing Manager, Paul McGurk comments, "Magners Berry is a very exciting addition to the range for us that taps into the growth of flavoured cider. We have specifically developed Magners Berry for consumers looking to experience the natural flavour of orchard berries whilst still enjoying the refreshing taste of Magners.

"With the strength of the Magners brand behind it, we see Magners Berry as a must stock for outlets, who are encouraged to create additional space for Magners Berry within their cider displays to take full advantage of this growing segment."

Magners Berry is available in single bottle and six pack skus.



Paul McGurk, Innovation & Customer Marketing Manager, Tennent's NI, is pictured with Miss Northern Ireland Tiffany Brien at the launch of the company's new Magners Berry, an exciting new addition to the Magners Cider portfolio.

Local rapper rattles the master at Magners Comedy Core Live!

A Strabane man found himself centre stage and battling for comedy honours recently at the Magners Comedy Core Live! in Belfast's Mandela Hall.

Gerard McDaid fought his way through an online audition process, proving he had the rapping talent, sense of humour and quick-witted confidence needed to face the acknowledged master of the art, comedy giant, Mark Grist.

Taking on the master was a daunting prospect, as 25 year-

old musician Gerard McDaid admitted. He said, "Taking to the stage in front of so many people in the Mandela Hall was a challenge, never mind the face-off with Mark. Thankfully I did have some training in preparation for the Big Night. Mark gave some personal time and tuition to ease the nerves and it was great to get advice and tips from someone so skilled in the art of rap."

The Rap Battle was one element of an amazing three nights of live comedy action at



Strabane's Gerard McDaid, pictured (right) at Magners Comedy Core Live!, in a head-to-head rap battle against quick-witted comedian Mark Grist.

the Mandela, with hundreds of comedy fans taking in gigs featuring a total of nine fantastic comedians. Daniel Sloss, Seann Walsh and PJ

Gallagher each headlined an evening, making sure the programme more than lived up to the on-line excitement which preceded it.

Make your coffee break matter



Hug your Mug this November: Nine year old Octav from Ballymena joins Northern Ireland's best-loved kitchen goddess, Jenny Bristow to launch the Northern Ireland Cancer Fund for Children's annual Hug in a Mug campaign and call on the public to hold coffee mornings to raise money for the charity. Photo by Brian Thompson/ Press Eye

Having found that the people of Northern Ireland love to have a cup of tea with a difference, Northern Ireland Cancer Fund for Children is launching our first ever year-long 'Hug in a Mug' campaign. This means that the sweet treats and warm drinks can be indulged for a very worthwhile cause at anytime throughout 2012/13.

Hug in a Mug sees hundreds of people throughout the six counties host a Coffee Morning or Tea Party to raise money for children and teenagers living with cancer. It can involve anything from a get-together with friends, a coffee morning in school or an event for your workplace. Perhaps you own a cafe and would like to donate the proceeds from your freshly brewed coffee for a day. No matter how big or small the event, the emphasis is on participation, fun, and making a difference to local children and

young people with cancer, and their families.

Everyone who registers for Hug in a Mug will receive an event pack with everything needed to host a fun and successful coffee morning, including:

- A handy booklet with hints, tips and themes
- Invites to send to friends, family, colleagues and customers
- Poster to promote your event
- Balloons to decorate the venue
- A personalised guestbook
- A special cupcake recipe from Jenny Bristow

You can register online to get your free Hug in a Mug pack, or if you would like more information please contact Amanda on:

T: 028 9080 5599

E: amanda@nicfc.com

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Diageo employee climbs Kilimanjaro for Marie Curie

Jason Heaney, who works at Diageo's Bailey's Global Supply plant at Mallusk, has achieved a personal ambition and raised much needed cash for local charity Marie Curie in doing so.

Adventurous hiker Jason, ascended the notoriously difficult Mount Kilimanjaro in Tanzania as part of the six day Action Challenge 'Machame Route' raising £3,600.

Jason says his motivation for the climb was his first-hand



knowledge of the wonderful service provided by Marie Curie Nurses to the terminally ill.

Caledonia makes the smooth move to gold at Drumbo

Six top dogs will be going for gold on 10th November at Drumbo Park Greyhound Stadium in Co. Antrim, competing in one of the biggest races of the year, The Caledonia Smooth Gold Cup.

Delighted to welcome Caledonia Smooth on board as the new title sponsor of the 2012 Gold Cup, Drumbo Park Racing Manager, John Connor said, "This high calibre competition is one of our most eagerly awaited races of the year.

Following last year's thrilling final where Lemon Velvet pipped Franky's Back to the finish line, some very exciting races will be in store in the weeks ahead at the 2012 Caledonia Smooth Gold Cup. Most of the top trainers across the island of Ireland will once again be involved."

Paul McGurk, Innovation Marketing Manager with Tennent's NI said, "Since the brand launched in Spring we've been busy encouraging both the trade and consumers to make the move to Caledonia Smooth. Because the take up to the new product has been so positive

we wanted to ensure it had a specific event at which we could showcase it. The perfect synergy was found in the high calibre competition of the Gold Cup at Drumbo Park.

"Drumbo Park has established itself as one of Northern Ireland's most popular night's out and the captivating Caledonia Smooth Gold Cup event is the perfect way to experience all the thrills and excitement of race night."



Miss Northern Ireland, Tiffany Brien, added a glamorous touch to the recent launch of the 2012 Caledonia Smooth Gold Cup at Drumbo Park Greyhound Stadium, where heats commenced in October. She is pictured with (left) Paul McGurk, Innovation Marketing Manager with Tennent's NI, and John Connor, Drumbo Park Racing Manager. The festival of racing involves a total of 36 dogs going for gold to claim one of six spots in the Final on November 10, all competing to win the £5,000 top prize. Visit www.drumbopark.com for further details.

To find out more about the 2012 Caledonia Smooth Gold Cup or to book your tickets

online, why not visit www.drumbopark.com

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A WKD season ahead for Queen's

WKD has expanded its existing sponsorship deal with Queen's University Soccer Academy.

The ongoing initiative, which is backed by the SHS Group Drinks Division, owner of WKD, already covers all aspects of the University First Team, including playing kit and sportswear, as well as branding at Queen's new state-of-the-art sports facilities at Upper Malone.

This season, WKD involvement has been widened to create further footballing synergies with the University by also sponsoring Queen's graduate team for the first time. The additional support from WKD builds on the brand's strong history of involvement with football in Northern Ireland.

To help raise awareness of Drinkaware's responsible drinking campaign, both team's new WKD-branded kits also feature the 'Why Let Good Times Go Bad' logo.

Debs Carter, marketing director for WKD, said, "With a new multi-million pound sports complex and purpose-built arena opening last year, there's an impressive set up at Queen's and we're really pleased to have expanded our sponsorship involvement this season.

We hope that both teams will wear their new 2012-13 season kits with pride and that our support will help them challenge for honours. WKD has an impressive track-record in backing grass-roots football so sponsoring the graduate team is a natural progression for our ongoing involvement with Queen's."



Graeme Murphy (WKD) and Queen's graduate team representatives admire the new strip.

Kellogg's Cúl dream day out

Pictured at the recent Kellogg's Cúl Dream Day Out in Croke Park is Down footballer Brendan Coulter with children from the Under 10 football group. 82,000 children participated in Kellogg's GAA Cúl Camps in 2012, an increase of almost 6% on 2011, proving that the camps are one of the most popular summer camps, selected by Irish families.

Over 1,000 clubs throughout the country hosted Kellogg's GAA Cúl Camps, during the summer of 2012, with the highest numbers participating in GAA strongholds like Dublin, Cork, Galway, Limerick and Kildare. Counties like Meath, Westmeath and



Picture credit: Brian Lawless / SPORTSFILE

Longford also saw a huge surge in camp registrations with numbers up by 41% in Meath,

34% in Westmeath, 21% in Mayo, 20% in Longford and 8% in Donegal.



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UGAAWA Monthly Merit Award



John P. Graham, Chairman of the UGAAWA, presents the September Monthly Award to Donegal's, Michael Murphy.

It wasn't easy to select a Quinn-direct/UGAAWA Merit Award winner for September 2012 as any of the heroic Donegal players would have been a worthy recipient after their defeat of Mayo in the All-Ireland SFC final, at Croke.

The advice from some people was stick a pin in the panel, like choosing the winner of the Grand National, and no-one could argue with the result.

Making the selection more scientifically however was a better choice and, definitely, no-one can argue with our selection of Michael Murphy. His explosive opening goal during the early minutes, set the tone for the match and set Donegal on the road to Sam Maguire Cup glory.

The spectacular score, which must be in the running as Goal of the Year, was Donegal's

launching pad. Yes, there were other excellent performances throughout the Tir Connail team, but during the opening period, the game was really won. Apart from his thunderous strike Michael Murphy played a real captain's role. When the occasion called for it, he roved out towards midfield and throughout the game he led by example.

"I can't believe that I have really won this award," enthused Michael. "Obviously, like everyone else, I enjoy getting awards and this, on top of getting the All-Ireland senior medal, really polishes off the victory."

Michael received his latest Merit Award, from UGAAWA Chairman JP Graham.

Please visit our website www.ulstergaawriters.com for all the latest UGAAWA news.

Cadbury's Gaelic Writers Association Awards 2012



Some of the greatest players ever to grace the games of hurling and football, as well as some of those who are charged with reporting their feats, were acknowledged at the Cadbury's Gaelic Writers' Association Awards held in Dublin recently. Pictured is Lifetime Achievement recipient John Campbell, GAA Correspondent with the Belfast Telegraph, receiving his award from Damien Lawlor, Chairman, Gaelic Writers Association.

Picture credit: Brendan Moran/SPORTSFILE



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2006

Jelle doesn't wobble

Jelle 'The Young Matador' Klaasen sent shockwaves through the darts world when he defeated defending champion Raymond van Barneveld in the 2006 BDO World Darts championship. Ironically, van Barneveld is the one that has done much to stir up interest in the sport of darts in Holland and helped inspire his young dethroner to turn professional.



A triumphant Jelle parades his trophy.

Barney, looking to equal Eric Bristow's record of five BDO world titles, was a huge favourite going into the clash. Indeed, young Jelle had been priced at 100-1 to win the event before it started. However, alarm bells must have been ringing out in van Barneveld's head given that his young opponent had defeated the top seed Mervyn King en route to the final. The young Dutchman showed composure at the oche beyond his years and refused to be overawed by his compatriot.

After winning a crucial eleventh set, the young pretender retained his cool and, undeterred by the pressure, became the youngest ever darts world champion at the age of 21 by recording a famous 7-5 victory over one of the game's greats.

Wonderful Warne

Shane Warne has established himself as one of the finest leg-spinners ever to play cricket. Colourful and controversial, whatever people think of Warne as a person, there is no disputing he is a bowler of unparalleled brilliance. Few players have single-handedly won as many Test matches as Warne, who seemed to save his very best for Australia's oldest adversaries, England.

Indeed his first ball in Ashes cricket, at Old Trafford in 1993, marked Warne out as a bowler of rare ability. The ball to former England captain Mike Gatting pitched six inches outside leg before ripping viciously across the bemused batsman and flicking the top of the stump. It set the tone for the rest of the series, and Warne went on to take eight wickets in the match and 34 in the series as Australia romped to victory.

His delivery and incredible control, allied to a ferocious will to win, has led to Warne being widely regarded as one of the best bowlers ever to grace the game.

During the Ashes series in 2006-07, he claimed his 700th Test victim, just days before announcing his retirement from international cricket. He finally finished his career with an amazing 708 Test wickets.



Warne celebrates another wicket.

Golden girl Tweddle

Tweddle became the first British gymnast ever to win a gold medal at the European Championships – following her scintillating display on the uneven bars in April 2006. Six months later, she went one better when she became Britain's first-ever gymnastics world champion, also in the uneven bars event, with a score of 16.200 in Aarhus, Denmark. The Liverpool-based gymnast ended the year on a high by winning the event at the World Cup Final in Brazil before claiming silver in the floor final.



Tweddle began gymnastics at the age of seven and under the experienced coach Amanda Curbishley at the City of Liverpool Gymnastics Club, she won the first of six British National Championships in 2001. In 2004 Tweddle shot to fame when she won silver medals on the uneven bars at the European Championships and the World Cup. She competed on the Great Britain team at the Olympics in Athens, but just missed out on qualifying for the bars final. A year later, at the 2005 World Artistic Gymnastics Championships, she earned her second world medal - another bars bronze - and finished fourth in the all-around competition.

Also this year...

Golf - Phil Mickelson blew a lead on the 72nd hole of the 2006 U.S. Open at Winged Foot, losing to Australian Geoff Ogilvie.

Football - Italy lifted the FIFA World Cup for the fourth time after beating France on penalties in the final in Berlin on 9th July. Zinedine Zidane won the FIFA Golden Ball award as the outstanding player of the World Cup despite being sent off in the final for headbutting Italy defender Marco Materazzi.

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