

VOLUME 35 - Issue 7, 2022



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# THIS IS ROCKSHORE





## A message from your Chairman & Secretary



The ongoing difficulties faced

by hospitality have been well

with little firm evidence that

help is forthcoming. Naturally,

unprecedented rate, anticipated

We are hopeful that our local

Assembly will be able to find

a way forward as the national

Government at Westminster

continues to tear itself apart.

With the Bank of England likely

to again increase interest rates,

we fear that people will have

rather less disposable income, which of course will impact on

the entire hospitality sector.

We are attempting to assist

particularly where clubs may

be losing out on sport and

members in such areas as rating,

recreational relief which has the

effect of lowering rating NAVs

documented in the media,

everyone is increasingly

continue to rise at an

to continue into 2025!

concerned as energy costs

N.I. Federation of Clubs



Harry Beckinsale, Secretary, N.I. Federation of Clubs

and Sky TV tariffs. However, some work has to be done by such clubs to assure they meet the minimum 20% requirement of sport and leisure facilities in their clubrooms. If successful, the said S&R relief provides an 80% reduction on the area of 20% or more provided in a registered club.

Please bear in mind that activities such as dancing and/ or dance movement are included in the rating agency's list of approved sport and leisure activities.

We were recently visited by the local representative of BT Sport who are naturally promoting the BT Sport package.

While they offer a different range of football games, it is nevertheless not like-for-like when compared with Sky TV, which also holds the rights for the Scottish Premier League games, whereas BT Sport are

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## Federation News



limited to the Premier League 12.30pm game on Saturday and an additional game periodically, the main focus of BT being on the Champions League and Europa League.

Our main contention is that they do not accept S&R Relief as establishing a registered club as legally being a sports club, which has a detrimental impact on the cost. They rather rely on a club's title as stated on the rating agency website and club rating bill.

Should clubs receive a visit and consider signing up to the BT package, they should be aware of the benefit provided by being listed as a sports club. Members should also be aware that a Northern Ireland BT Sport representative is visiting clubs. A club listed as a sports club should be able to avail of a tariff of around £144 per month, with others having a tariff of around £200 per month.

Finally, the issue of trustees continually raises its head. At our recent executive committee meeting it was once again discussed. To update on this area of club management, refer to page 5 of Club Review Issue 4 2022, which sets out requirements.

All issues of Club Review are available on the Federation website under the title Club Review Archive.



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## **Minutes of the Executive Meeting**

Hosted by West Belfast HPS, Bootle Street, on Wednesday 19th October 2022

The Chairman, John Davidson, opened the meeting by requesting that the Secretary read the minutes of the previous meeting which were subsequently passed by Philip Mallon and Jim Hanna as a true record.

The minutes confirmed details of the amended legislation in respect to which the Chairman was delighted to confirm that the Federation had achieved the majority of their aims.

The Secretary interceded, to confirm that the remaining Phase 5 will be introduced on 6th April 2023.

The issue of registration renewals was raised, which prompted the Chairman to call the Federation solicitor for confirmation if indeed renewals were not mainly due until 2023.

The Secretary confirmed that he had received queries on this matter, so we continue to await confirmation on the required renewal date.

Difficulties being experienced by some clubs were discussed, with the search for members willing to be selected for committee status being a common problem. Rating was discussed in some detail with the Secretary complimenting the assistance he has received from the rating department in resolving a number of issues in the interest of the clubs involved.

It was suggested that we seek a meeting with the department, which was duly noted to be acted upon.

Gerry Gallagher raised the rating issue in respect to his area in the North West which the Secretary agreed to address.

Gerry Gallagher continued to confirm that some clubs may

be guilty of not securing sport and recreational relief which, of course, if successfully secured, has the effect of

lowering both the club's rating

NAV and also such things as

the Sky TV tariff.

The Secretary conveyed the detail of compliments received by Club Review columnist Nigel Blair on his editorial on Harry (Trixie) Hamilton, Gerry Rice and Tony Morelli, three legends of the Northern Ireland entertainment scene.

The Secretary made comment on the MPLC Licence which on occasion, continues to





raise its head. We continue to advise that, in the words of MPLC, 'it is for the public screening of film' which of course confirms that registered clubs are by definition excluded as they are not public venues, but are rather private member clubs.

At this point the Treasurer, David Larmour, presented a financial report, which was covered in some detail, being passed as a true record by Gerry Gallagher and Philip Mallon.

This concluded the meeting which was followed by hospitality, kindly provided by the club.

The Chairman paid tribute to Hugh Stockman for affording his club facilities and the excellent food which followed the meeting. In return, Hugh spoke fondly of the Federation and his continuing desire that the West Belfast HPS Club remains to provide a service in the local community.

This brought the meeting to a close.

H. Beckinsale Secretary

## Winter weather How should your club prepare?

Over recent years, increasingly extreme weather patterns and snowfall are causing disruptions and creating hazards that can lead to slips and falls. Clubs should endeavour to make the entrances and exits to the club as safe as possible.

#### Gritting and Protecting Surfaces

Arrangements should be made to minimise risks from snow and ice by gritting, snow clearing and the closure of some pathways, particularly outside stairs.

It is wise to keep a good supply of grit handy to help clear them. Gritting is not an automatic way of ensuring you are blameless, but it is definitely recommended, especially around important thoroughfares like car-parks, entrances and exits.

#### Temporary Closures and Footwear

If some pathways or entrances become too dangerous or troublesome to clear, place barriers and signs to close any footpaths that may propose a significant risk.

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#### Also, making sure all

employees are wearing correct footwear is advisable to help protect against avoidable slips/falls. Alternatively, if the club's clothing policy typically involves smarter shoes it could be worthwhile to allow boots or more hard-wearing footwear during winter.

#### Preparation as well as Reaction

Ignorance is not a defence against a claim, so make sure steps are taken to reduce foreseeable risk whenever possible. Paying attention to weather forecasts can help you get a head start in preparing for upcoming hazardous conditions, such as preemptively laying down grit or arranging appropriate signage to be placed on pathways.

#### Records

It is important to document as much as possible, such as retaining invoices and receipts for items in order to show you have taken an active effort to combat the problems and potential dangers caused by snow and ice. Keep a log to demonstrate when snow and ice have appeared and the action taken to reduce the risk posed. Remember that a claimant has three years from the date of the incident in which to pursue a claim, so it is important that checklists and logs are retained for at least this period.

Any incidents which could give rise to a claim should be communicated to the club's insurers. You should arrange to take photos of the area where the accident took place to demonstrate conditions at the time, especially if you have made significant attempts to make the club safer. If you have CCTV covering the area, please ensure that any images are retained securely for three years.

#### Written Warnings and Signage

Arrange to have some written instructions and warning signage on hand to inform members of the public that there is a risk of falling/ slipping and that reasonable care should be taken.

Not providing these warning signs will leave the club more open to a liability claim.



## Scareware and Ransomware - know the difference?

Scammers have a wide range of tricks that they employ to try and part unsuspecting internet users from their hard-earned cash and/or personal details.

Scareware and Ransomware are quite different things (one is certainly more serious than the other), but would you be able to spot the difference and, more importantly, protect yourself from both?

The main difference is this - if you encounter Scareware, you are probably still safe (just) from being scammed; you should close your browser (immediately!), disconnect from the internet and run a full scan using up-to-date anti-virus software. If you encounter Ransomware on the other hand, you may have to restore your PC to avoid paying a fee to scammers to unlock your files or regain access to your computer.

#### Scareware

Scareware mainly consists of browser or Windows-style popups, which can appear when you visit a compromised website or after downloading a malware-infected attachment from a dodgy email.

It tries to scare you into clicking links in the popups that will download a virus or other malware onto your machine; this can enable a scammer to steal your data. They can be very convincing so be vigilant. If Scareware appears when you're browsing a website, it most likely means that the website has been hacked or is dodgy. Close your browser immediately and run a full anti-virus scan (always make sure your anti-virus software is up-to-date). Don't revisit that website.

If the Scareware appears when you're not browsing the internet, it means your computer is infected. The Scareware could still compromise your data, so run a full system scan with your antivirus software.

#### Ransomware

Ransomware comes in several varieties, and of varying degrees of seriousness. It may

lock your computer, making it unusable (examples of this type include Kovter ransomware), or it could encrypt your personal data and demand that you pay a fee in bitcoins to recover it (examples of this type include CryptoLocker ransomware).

Although Ransomware is very serious, you may be able to recover your files without paying the scammers a penny. Try restoring your computer using the System Restore function in Safe Mode, or by using a Windows Repair Disc.

Above all, stay safe - keep away from dodgy websites, don't download files from torrent sites and never open attachments in suspicious emails.



## Energy costs and the government support scheme

**BAD NEWS:** Electricity and gas prices are still horrendous, and it seems that this will be the case for the foreseeable future. A recent interview with the regulator suggested that these 'high prices' are here to stay until perhaps 2026.

GOOD NEWS (if we can call it that): The government has published its Energy Bill Relief Scheme, albeit a short-term measure to help businesses.

As I'm writing this article on 18th October 2022, and although the government have published details of the assistance being offered to businesses, the energy suppliers themselves have yet to 'iron out' the specifics as to how they will be implementing the scheme and how they will apply the reductions in pricing.

By the time this edition of the Club Review reaches you I would certainly like to think that I will be better informed and have some information to share with clients as to how they will benefit from the scheme.

Please get in touch if you require any information on the scheme and/or would like a review of your current electricity/gas contracts.

As there is no good news on the horizon regarding energy prices, we now have in place a trusted partner, Taylored Solutions, who may be able to help reduce other types of expenditure within your club, such as Telecoms, Internet and Merchant Services.

As always, this is a no-obligation review which can potentially offer up to 30% savings.

If you would like to take advantage of this additional service, please get in touch.

There has probably never been a better or more important time to review every kind of expenditure, so I can only urge and invite you to contact us at the earliest opportunity.

> Electricity & Gas Reviews mark@mjutilities.com T: 077 7699 4807

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## Reduce Your Club's Electric & Gas Bills

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#### Club News



Q. We seem to have some members who only ever drink tap water? Given the cost to the club of the water and the time of our employees, are we able to charge these members for this tap water?

A. I can confirm that the club is legally obliged to provide tap water free of charge to customers. The definition of customer is a point of

to any person who is in the club and has made a purchase from the club. It is also likely to apply to any member of the club who is in the club and has not made a purchase, although this is a grey area, (the fact that your members pay for a subscription to the club probably means they would be considered customers in all situations).

My advice is to simply provide free tap water on request to anyone who requests it. If you have a serious problem of some members only drinking tap water then it is certainly something for the committee to consider and perhaps efforts should be made to establish why members are only drinking tap water. Are other non-alcoholic beverages such as soft drinks and tea and coffee available at reasonable prices for example? contention, it certainly applies Ultimately, I would hope that

if you do have any members that purely drink tap water, that this is very much a minority of your membership and you can simply accept that this is the case and that effectively they are paying for the cost of providing this tap water to them through their annual membership fees.

**Q.** Currently there is an ice bucket on the club's bar which members can help themselves

The club's relief steward has told us that we can no longer operate in this way since it violates health and safety laws. Your view would be appreciated.

**A.** I find that the words 'health and safety' are often used when a person simply does not want to operate in a certain manner.

I suggest that the club performs a risk assessment on the ice being available on the bar. Personally, I cannot foresee many risks of the ice being located on the bar, but if you undertake a risk assessment with the relief steward, then perhaps he will be able to point out his specific concerns with this practice and the committee can then factor in his thoughts when concluding the risk assessment and deciding on future best practice. If the committee decides

that there is no foreseeable risk from leaving the ice on the bar, then I see no reason why you will not be able to continue operating this facility.

If you have any questions you need answered for your club, then please send them to us at: info@nifederationofclubs.com



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Are you affected?

More and more households are withdrawing large parts of their pension pots, potentially unaware that it could trigger a hefty tax bill.

Of the 705,666 pensions accessed for the first time in 2021/22, more than half were fully withdrawn, according to new research.

If you are unaware of pension withdrawal rules you may end up with a hefty tax bill.

How much you'll be forced to pay depends on your other income.

The number of pensions over £50,000 that were fully withdrawn rose by 15.5% from 15,296 to 17,661 from 2020/21 to 2021/22, analysis by financial advice firm NFU Mutual has found.

Over 260,000 of these full withdrawals were for smaller pots with less than £10,000 in them. Overall, more than 10,000 of the withdrawals were taken without getting financial advice.

It's important to know that only 25% of withdrawals are tax-free, and the rest is added to your other taxable income.

If you make large withdrawals, you may be hit with a 40% tax rate, or in some cases 45%, NFU Mutual added.

If your total income including the taxable pension withdrawal - exceeds £100,000, you'll also start to lose your tax-free allowance.

The personal allowance is the amount you can earn tax-free every year. In the current tax year - which runs from April 6, 2022, to April 5, 2023 - the figure is £12,570.

Plus, if you continue to work after taking a taxable sum, the amount you and your employer can pay into a pension will be reduced by £4,000 each tax year.

To avoid a tax bill, you should consider phasing withdrawals over a number of years, if possible.

There are plenty of tax calculators to help you check pension withdrawals online, including one from Moneyhelper (formerly Pensionwise) https://www. moneyhelper.org.uk/en/pensionsand-retirement/pensions-basics/ pension-calculator

Before making any big financial decisions you should always speak to a financial advisor.

As of this summer, millions above the age of 50 can now get free pension advice from Moneyhelper. Just visit https:// www.moneyhelper.org.uk/en/ pensions-and-retirement for more information.

Sean McCann, chartered financial planner at NFU Mutual, said, "Some people cash in their pension funds without a clear idea of what they plan to do with the money, often putting it into a bank account. If investors are concerned about market volatility, talking to their pension provider about lower



## **Urgent warning on surprise tax bills**

risk funds may help them avoid an unnecessary tax bill.

"Although it sounds counterintuitive, for those that can afford to, pensions should be the last investment they access in retirement because of the protection they can offer from inheritance tax."

#### When can you access your pensions?

The earliest you can withdraw from a private and workplace pension without penalty is currently age 55.

However, this doesn't necessarily mean that you should, especially during periods of high inflation.

From 2028, the age you can start withdrawing cash will rise to 58.

Meanwhile, the state pension age could rise to 68 for millions of people "as early as 2035".



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## Problems in the workplace and resolutions Got a query? Call the LRA Workplace Information Service on 03300 555 300

Problems can arise in any workplace. Below are some examples, though not an exhaustive list. Employers, employees and their representatives may find it helpful to refer to the Labour Relations Agency's codes of practice, sample letters, flowcharts and guides. Their service is confidential and all their resources are free of charge to anyone working to prevent or resolve a workplace issue in N.I.

#### Discrimination

Employers have a legal duty to ensure that they do not treat an individual less favourably on any grounds related to their age, gender, marital status, disability, race/nationality, sexual orientation, religious belief or political opinion.



a male.

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and selection, throughout

and after the employment

relationship has come to an

"Discrimination can

occur in three ways"

**Direct discrimination** 

Treating a person less

favourably on the grounds

of their sex/race/sexual

religious belief/political

opinion/age, for example, not

appointing a female to a job

because the preference is for

orientation/disability/

the employment relationship

This applies during recruitment

legislation applies

end.

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## .abour **lelations** agency

#### improving employment relations

Indirect discrimination Occurs where something is equally applied to all but has the effect of disadvantaging a particular group and cannot be justified, for example, rules about clothing or uniforms that aren't necessary and disadvantage a racial group.

#### Victimisation

Treating a person less favourably because they have either previously taken action in relation to discrimination, have assisted or been involved in action taken by someone else in relation to discrimination.

#### More than a moral and legal right

Fair treatment is not just a moral and legal right. It makes good business sense. Employers who treat employees fairly and flexibly will be best placed to recruit and retain staff in an increasingly diverse and competitive labour market.

#### Misconduct and gross misconduct

Disciplinary issues arise when the employer has concerns about an employee's conduct, absence from work or the way they are performing in their job. They may start a disciplinary procedure which could lead to disciplinary action (including dismissal in more serious cases).

#### Misconduct

Every organisation needs rules. They set the standards of conduct and performance at work. Rules cover things like timekeeping, absence, discrimination and gross misconduct. An employee who does not adhere to the rules could be accused of misconduct. Details should be included in policies and documents, such as a written statement of employment particulars, which employers must provide to employees within their first two months.

#### Gross Misconduct

Very serious misconduct such as theft, physical violence or significant breaches of health and safety rules can be referred to as Gross Misconduct. The types of behaviour considered to be gross misconduct will vary from organisation to organisation.

If an employee commits gross misconduct it means the employer may be permitted to dismiss the employee immediately. However, the full three-stage standard statutory procedure should be used before deciding whether to dismiss someone.



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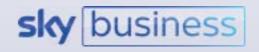


**ST JOHNSTONE** RANGERS Sun 6 Nov, 12pm



NORWICH QPR Wed 2 Nov, 7.45pm SHEFFIELD UTD BURNLEY Sat 5 Nov, 12.30pm

TALK TO US TODAY ABOUT **ADDING LIVE SPORT TO YOUR CLUB** 08442 411 528







**FULHAM** MAN UTD Sun 13 Nov, 4.30pm

**ST MIRREN** RANGERS Sat 12 Nov, 12.30pm

> **BURNLEY BLACKBURN** Sun 13 Nov, 12.30pm



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## Club News

## The Northern Ireland Oil Buying Network

Half a million homes in Northern Ireland are dependent on oil for heating. That's 68% of the population, mostly in rural areas.

The government has announced a payment of £100 to help - it will come in the form of a credit to electricity bills. But there is another way for oil users to cut costs: It's called the Northern Ireland Oil Buying Network (NIOBN).

The NIOBN negotiates discounted prices with suppliers each week on behalf of its members.

The network is run by the NI Housing Executive's (NIHE) Energy Advice Service. Robert Clements, NIHE's head of Sustainable Development, said, "The scheme is open to all householders across Northern Ireland, including those who rent or own their home and to housing association and Housing Executive tenants.

"We are trying to help people who buy 200, 300 or 400 litres at a time in order to get better value.

"According to our latest data over the last month, if you buy 200 litres you can save anything from £10 to as much as £21."

Mr Clements says the popularity of the scheme is growing.

"Over the last 12 months our membership has increased by around 32%, so householders can definitely see the value in joining up," he said.

How the scheme works

• To register, email your first name and postcode to



oilbuyingclubs@nihe.gov.uk, text 07823 535 178 or call 0800 111 4455

- NIOBN will check that you have a registered supplier for your postcode
- All members receive a weekly request for a potential order by email, text or, in exceptional circumstances, by phone
- The scheme will then negotiate the best price
- The NIOBN will send interested members the details of the supplier's discounted cost per litre, a discount code and a deadline order date
- Members place their own order by calling the supplier, using the code

Gemma Cowles of the Energy Advice Service said the network currently had about 6,800 members and 22 registered suppliers.

The organisers compile a registered supplier index every day to gauge the best prices. "It can work out better to buy smaller quantities more often," she said. The oil-buying scheme is open to all customers but is particularly intended to help those who struggle with their bills.

"We're here for the vulnerable. We're here for the fuel poor," said Ms Cowles.

What other help is available? Another scheme to help people with the cost of heating over winter is the winter fuel payment.

If you were born on or before 25th September 1956 you could get between £250 and £600 to help you pay your heating bills this winter.

The Northern Ireland Oil Federation has also partnered with PayPoint to introduce a pre-payment scheme for home heating oil.

The scheme allows customers to make regular payments throughout the year rather than pay a lump sum at the time of delivery. Those participating in the scheme will receive a swipe card which can be used to make payments towards home heating oil at participating shops.

Some councils in Northern Ireland also run an oil stamp scheme which allows customers to buy £5 oil stamps from local retailers.

The collected stamps can then be used for payment or part-payment of oil from participating suppliers.

Participating councils include:

- Antrim and Newtownabbey Borough Council
- Mid Ulster District Council
- Mid and East Antrim Borough Council
- Causeway Coast and Glens
  Borough Council
- Belfast City Council
- Derry and Strabane District Council
- Armagh City, Banbridge and Craigavon Borough Council

## **Sky Sports –** Providing the best in sport to your members this winter

This winter, football is going to be in the spotlight more than ever and members will be eager to follow the world's top players competing in the domestic leagues, before they head to Qatar. And there is plenty of it on Sky Sports this month, with games from Spurs, Liverpool, Chelsea, Arsenal, Man United and Newcastle in the Premier League.

Plus, you can pack in yet more football in November with huge fixtures from the Scottish Premiership, EFL, WSL as well as the hotly contested Carabao Cup. The third round of the Carabao Cup offers some exciting mid-week fixtures that are only live once - Man City play Chelsea on Wednesday 9th November at 8pm followed by Man Utd against Aston Villa on Thursday 10th November at 8pm.

Whilst the Formula One World Championship has been decided, there's plenty more action to come with the final three race weekends exclusively live this Autumn. Prepare for the action to go full throttle as the season heads to Mexico from Friday 28th - Sunday 30th October, then to Brazil from Friday 11th - Sunday 13th November, before hurtling to the finish line in Abu Dhabi from Friday 18th to Sunday 20th November.

Not only that, but members can also catch action from the Grand Slam of Darts from Saturday 12th to Sunday 20th November, exclusively live on Sky Sports.

## Show the Autumn Nations

Series this autumn Help keep members in for longer this autumn with five action-packed weekends of live international rugby from the Autumn Nations Series on Prime Video, including Saturday afternoon tripleheaders - perfect to show alongside Sky's club favourites.

Sky Business has partnered with Prime Video to bring the Autumn Nations Series to Sky Sports clubs like yours. And with Andy Farrell's team clinching the number one spot in men's World Rugby rankings following their summer tour to New Zealand, fans will want to follow every minute of the action to see how rankings shift throughout the tournament.

Offering five consecutive weekends of international rugby throughout November, members can settle into Saturday afternoon tripleheaders featuring Ireland, England, Scotland and Wales up against the likes of Australia, New Zealand, South Africa and more. As always, the All-Blacks will be a team to watch if Ireland want to retain their number one spot, but every one of the 21 matches promise world-class showdowns sure to bring an unmissable atmosphere to your club.

Log on to MySkySports.com or call 08442 411 528 to find out how you can show the series on Prime Video in your venue.

Don't forget to promote all of this and more by using your MySkySports.com account to



create posters and social media posts - helping members to plan ahead and visit your club more, so you can establish yourself as the best place to enjoy live sport.

## sky sports

#### A selection of sports fixtures coming up this summer: Saturday 29th October..... Liverpool v Leeds Utd - 8.00pm Fulham v Everton - 5.30pm .. Livingston v Celtic - 12.00pm Sunday 30th October ...... Man Utd v West Ham - 4.30pm WSL Arsenal v West Ham - 6.45pm Saturday 5th November..... .... Everton v Leicester - 5.30pm .... St Johnstone v Rangers - 12.00pm Sunday 6th November..... Southampton v Newcastle - 2.00pm Spurs v Liverpool - 4.30pm WSL Man Utd v Chelsea - 6.45pm Wed. 9th November ...... Carabao Cup: Man City v Chelsea - 8.00pm Thur. 10th November... Carabao Cup: Man Utd v Aston Villa- 8.00pm Friday 11th - Sunday 13th November ...... F1 race weekend - Brazil Saturday 12th - Sunday 20th November ...... Grand Slam of Darts Saturday 12th November ...... St Mirren v Rangers - 12.30pm Newcastle v Chelsea - 5.30pm Wolves v Arsenal - 7.45pm Sunday 13th November..... Brighton v Aston Villa - 2.00pm Fulham v Man Utd - 4.30pm Friday 18th - Sunday 20th November ...... F1 race weekend - Abu Dhabi Saturday 19th November ..... ..WSL Everton v Man City - 3.00pm WSL Arsenal v Man Utd - 5.30pm

## Corporate News



Drinks Inc. is delighted to welcome Dadá Art Malbec to its ever-growing wine portfolio. Now available exclusively in Northern Ireland through Drinks Inc, Dadá is the best-selling Argentinean wine brand in the Republic of Ireland, and the 4th bestselling wine brand. It is also recognised as the 3rd bestselling wine brand in its home country of Argentina.

The newly launched Malbec is purplish red in colour with fruity aromas of ripe cherries and plums. Its passage through French oak of medium-strong toasting, gives aromas and notes of cinnamon and chocolate. Fine grain tannins conclude with a medium length aftertaste that's both elegant and savoury.

Dadá Art Malbec 391 is a reinterpretation of traditional

red wines, the power of 100% Malbec. A modern brand, on trend, contemporary and refreshingly different. Artistic winemaking because rules are meant to be broken, being bold and daring to turn ordinary into extraordinary - this is Dadá.

Alongside Dadá Drinks Inc. is proud to have a number of world-class agency wine brands within their portfolio, including Mionetto Prosecco, Mouton cadet, Beronia and Piccini. The range also includes over 150 on-trade exclusive wines from 27 wine regions in 12 countries. The team sources awardwinning wines by country and grape variety and consistently aims to ensure the best quality entry level wines through to fine and rare selections. With support available for inoutlet staff training and wine tastings, and the facility to develop bespoke wine lists for



customers the Drinks Inc. team are equipped to offer a unique customer experience. Please speak to your local Drinks Inc. representative for further information.



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## Corporate News

## Heineken<sup>®</sup> unveils new green room at the SSE Arena

Heineken has unveiled a newly revamped Green Room at The SSE Arena, Belfast.

The luxurious hospitality upgrade comes on the back of a renewed five-year contract agreed with The SSE Arena and Heineken, which sees the drinks company continue as the venue's exclusive beer and cider partner until at least 2026.

Formerly the West Lounge, the new Heineken Green Room offers visitors a brand-new look and feel, with a dedicated bar and extensive food and drink menu.

Heineken Green Room ticket packages include a luxurious evening of premium hospitality, followed by quality live entertainment with a panoramic frontal view of the stage from your private balcony. The packages also include fasttrack entry, access to private bar facilities throughout the evening, concierge cloakroom and luxury bathroom facilities, as well as a welcome drink and a two-course meal. Tickets are available to the public via Ticketmaster.

The SSE Arena and Heineken's long-standing partnership, which has been in place since 2014, sees Heineken's portfolio of drinks, including leading brands Heineken, Heineken0.0, Birra Moretti and Orchard Thieves, served at bars within The SSE Arena, Northern Ireland's leading concert and entertainment venue and home to the Stena Line Belfast Giants ice hockey team.

"We are over the moon with the results of the upgraded

lounge, which takes pride of place in Northern Ireland's premier entertainment venue," said Martin McAuley, Managing Director for Craigavonbased United Wines, which handles all of Heineken's sales, marketing and distribution in Northern Ireland.

"Guests wanting to create special memories can enjoy our Green Room ticket package, with private balcony and panoramic views of the stage, fast-track entry, direct lounge access, private bar throughout the evening, luxury bathroom facilities and lots of other VIP perks, not to mention a complimentary drink on arrival and a two-course meal before the show.

"The new and improved Heineken Green Room further strengthens our partnership with The SSE Arena, Belfast and gives people the gift of luxurious and comfortable surroundings as they look forward to watching some of the biggest stars in the world of entertainment," added Martin.

Dermot McGinn, Group Head of Food and Beverage for The Odyssey Trust, which owns The SSE Arena, said, "We're excited to see the completion of the Heineken Green Room and very much look forward to working with Heineken on more exciting plans as part of our ongoing partnership - to further develop and enhance the customer experience here at the SSE Arena. We'd like to thank Heineken for their continued support."

Kelly Kinsley-Smith, Corporate Development Manager for The



Cheers to the next four years: Celebrating the renewal of the longstanding partnership, which has been in place since 2014, are (l-r) Dermot McGinn, Group Head of Food and Beverage for The Odyssey Trust, which owns The SSE Arena, and Gemma Herdman, Brand Manager for drinks distributor United Wines, which handles all of Heineken's sales, marketing and distribution in Northern Ireland.

Odyssey Trust, added, "We're delighted to unveil the new Heineken Green Room as an extension of our partnership with Heineken, one of the biggest brands in the world.

"It is available to book now and we're very much looking forward to welcoming guests to an enhanced experience on top of our busy calendar of events scheduled, covering everything from comedy shows, to ice hockey, theatre events and concerts."

The SSE Arena, located in Belfast's Titanic Quarter, has been hosting world-class events for over 20 years, including the MTV Europe Music Awards, World Police and Fire Games, BBC Sports Personality of the Year, and concerts from the likes of Bruce Springsteen, Beyoncé, and U2.

Founded in 1985, United Wines boasts a strong portfolio of Beers, Wines, Spirits and Soft Drinks that it distributes from its 75,000 square foot warehouse in Craigavon to an extensive On- and Off-Trade customer base on the island of Ireland - including more than 1,000 bars, restaurants, hotels, off licenses, cash & carries, regional wholesalers and national multiples.

In 2017, the company, which employs 50 people on the island of Ireland, was acquired by parent company Heineken.



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## **General Interest**

## Nigel talks to JP McCauley on everything Cash Returns



Nigel Blair, Belfast 89FM.

It gives me the greatest pleasure of sharing my recent interview with (JP) John Paul McCauley.

JP recently told me that as far back as he could remember he loved music. He said, "My first love in music was 50s Rock & Roll. My dad had a selection of cassette tapes in his car, including Chuck Berry, Fats Domino, and Eddie Cochrane. The first time I heard 'Good Golly Miss Molly' by Little Richard, it was a eureka moment for me."

When I asked how his interest in Johnny Cash began, he smiled and said, "In my late teens and early 20s, I would sing for fun at local weekend karaoke nights. I was asked to sing at a back-to-back competition for a local bar, having won through the heat. I heard a song on the jukebox by Johnny Cash, 'Hurt', which blew me away.

"People asked me to learn more Cash songs. I did, and was amazed at the catalogue of his material. I researched his background and found there was a lot more to this man and his music than I had ever envisaged.

"In December 2013, I was asked to do a show at the Crumlin Road Gaol, forming my own band in the process. I reached out to musicians I had worked with before, asking if they would like to come together to back me. I brought my sister Caroline along as the tribute to June Carter; she has an amazing country voice. We had a fantastic show, explosive would be an understatement, and it was a complete sell out. We returned in January 2014 for two more shows; Cash Returns was well and truly born.

"Caroline left the band after a few years as we were constantly travelling to venues all over Ireland and beyond, and her work as a clinical psychologist was becoming more and more in demand, as well as her having just started a young family.

"It was a great loss as the audience loved her. In searching for a replacement, we were lucky to find Karen Martin - to this day some people still think she is my sister. We have a fantastic band, with everyone giving their very best at each performance. Les Thompson has been with Cash Returns from the very first

show, having toured with other bands across Ireland, England and Scotland, well before my time. He has proved to be a great source of knowledge, and bad jokes, whilst on tour. It takes a certain type of person to adapt to this type of life." He laughed at this point, saying, "I think you need a screw loose.

"I can only speak for myself as an entertainer, although I'm sure quite a few would agree with me, there is before each show a crippling doubt - is this the show where I get found out? That little voice that niggles and pokes at you. I think it can be a good thing in the right context, it keeps your mind on the job in hand, makes you want to do the very best you can. In these times of financial hardship, people are paying hard-earned money to see your show, and deserve something really special.

"As a travelling band, we have to leave our loved ones each weekend, and sometimes longer, to travel. Like all musicians, we had a two year hiatus owing to the pandemic and put our careers on hold. During this time my wife Melissa and I had our first baby boy, (and no we

Belfast 80

did not call him Sue). Melissa has been a great support to me over the years, and grounds me in equal measure.

"The forthcoming venue in March 2023 at the Belfast Grand Opera House, is up there with the best of great venues we have played both at home and further afield. We have some very special plans for this show; you could say we are chomping at the bit to let it happen.

"We are a tribute band to Johnny Cash and June Carter, doing our very best to create entertainment for their fans. playing their music the best we can. If it was not for the original artistes, we could never pay tribute. Our show is a tribute to their great legacy and should be respected as such. I'd like to thank everyone for their support along the way. Without this, our journey would not have been possible."

Thank you JP for your interview and the wonderful performances of Cash Returns. I wish you every success and hope you don't hang your guitar up for a very long time. Nigel





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## Football Report

## **NI Football Writers' Awards - September**



Larne Football Club's Tiernan Lynch has been named Manager of the Month by the Northern Ireland Football Writers' Association.

The Inver Reds finished September unbeaten, with wins over Carrick Rangers, Portadown, Knockbreda and Lisburn Distillery, as well as a keenly contested draw with Crusaders.

Lynch said, "It's an honour to collect this award. I'd like to thank the Football Writers' for selecting me. However, the award isn't just about me. It's an award won by all the staff and the players. September was tough, so I was pleased we came through it unbeaten, but we have some even tougher games on the horizon. We will do our best to maintain this momentum."



The Dream Spanish Homes Player of the Month for September is Crusaders midfielder Philip Lowry.

The Limavady native is in a rich vein of goalscoring form this season, bagging three goals in the month of September.

This is the third time the former Linfield man has won the monthly award.

Emily Wilson, is the Women's Premiership Player of the Month. The Crusaders Strikers FC star scored five goals in the month as the North Belfast club moved up to third in the league and booked their place in the semi-finals of the Irish Cup.

She said, "I won my first award two seasons ago, so it's nice to get another one. I'd like to thank the Writers' and their sponsors Danske Bank."

He said, "Sometimes goals can mask poor performances, but on this occasion, I feel like I'm playing well as well as scoring goals. My goals have proved to be quite important, which is probably the most important thing. It's always an honour to win this award and I'd like to thank the Football Writers' for selecting me. I'd also like to thank the award's sponsors Dream Spanish Homes."



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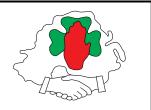
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